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HOW TO CHOOSE A RIGHT SOLAR SCREEN COMPANY?

COMPARISON CHART



The Others

- | |  | The Others |
|---|---|------------|
| <ul style="list-style-type: none"> ● Is your company a member of the BBB or Better Business Bureau? Yes we are.
 (Cinco Solar Screens has been selected as a trusted company BBB Accredited Business. www.HoustonBBB.org) | √ | |
| <ul style="list-style-type: none"> ● Does your company carry General Liability & Worker-Comp insurances?
 (Our company is insured to protect us & our customers in the event if there were an injury or damage to property when we are at our customer's house. This is very important when you consider hiring a solar screens company, as injury or damage the homeowner can be reliable. A lot of handyman or small screen companies do not carry any insurance. Very Risky!) | √ | |
| <ul style="list-style-type: none"> ● Do your products offer warranty?
 (Beware-There is no such thing as lifetime warranty by others!)
 (Our products carry a 10 yrs manufacture warranty plus additional 5 yrs by us on parts/labor. Call us with any problem & we'll be there!) | √ | |
| <ul style="list-style-type: none"> ● Do you have experience and how many years do you have?
 (We have been in the wholesale & manufacturing window covering for many years with combined staff experience of over 25 years! We are Professional company and we respond to all our customers with courtesy, fast & quality service. <i>That's a Promise!</i>) | √ | |
| <ul style="list-style-type: none"> ● Do you custom make your own solar screens? How is the quality of your screens?
 (We custom make our solar screens by hand here in our warehouse. We use heavy duty durable and tough screen materials by Phifer Surtex that specially engineered to withstand yrs of exposure in the harsh sun & designed to reduce heat transfer, reduces glare and block the harmful UV. We use 1" frames made of aluminum (no rust) with high quality corners & fasteners meaning NO PLASTIC parts!) | √ | |
| <ul style="list-style-type: none"> ● Do you take upfront Money Down or Deposit if we decide to go with your company?
 (We don't take a deposit or down payment upfront in most cases. We want you to trust in us and to earn your business. Often time a lot of scammers or contractors take your money down or deposit upfront and then NEVER come back to do the works. Beware!!!) | √ | |
| <ul style="list-style-type: none"> ● What is your turn around time?
 (Cinco Solar Screens production time is normally 5-7 business days but we can have them done 3-5 business days if you need sooner.) | √ | |
| <ul style="list-style-type: none"> ● What method of payments do you accept?
 (We have flexible payments. We accept check, major credit cards, Discover, American Express and Cash/Money Order.) | √ | |
| <ul style="list-style-type: none"> ● Do you beat or match the other competitors? Yes we sure do!
 (We will beat or match the others by giving us the copy of their quote to compare if they offer the same products/services as we do. Please remember that cheap prices are NOT always the best choice if quality or bad services are hidden from you. It may save you a few bucks now but later down the road it will costs you a whole lot more to remove and replace them.) | √ | |
| <ul style="list-style-type: none"> ● Why should we use solar screen vs. tinted film?
 (Tinted film is applied from the inside the window glass vs solar screen is mounted outside your window. Tinted film do not stop the sun's rays from reaching the glass, and once the rays come in contact with the glass, they immediately radiating heat inside the house. This makes tinted film totally ineffective against heat and light. Unlike solar screen it's mounted from the outside where it blocked the UV's rays before they reach the window glass.) | √ | |
| <ul style="list-style-type: none"> ● Does your company personnel wear uniform of your company name/logo? Yes we do.
 (All of our staff's that come out to customer's residence must wear company uniform for professional looks & for customer safety.) | √ | |
| <ul style="list-style-type: none"> ● Does the company vehicle come to the customer's house in marked company logo?
 (All of our company vehicles are marked with company logo and name to show we are professional.) | √ | |
| <ul style="list-style-type: none"> ● Do you offer window cleaning service?
 (We offer window cleaning service as an optional service if you would like your window to be cleaned.) | √ | |
| <ul style="list-style-type: none"> ● Does your company have a website and your own company Email address?
 (Yes we have professional looking website and we use all our own company Email addresses NOT THE OTHERS that use email addresses from Yahoo, Gmail or other free email accounts.) | √ | |
| <ul style="list-style-type: none"> ● FREE solar screens? (We will give you a free solar screen for any windows if you can tear, rip or poke our sample solar screen material with your hands. We believe/trust in our high quality & durable products designed to last!) | √ | |